

pain points

IT Admin	Developer	End User	Security/ Compliance	Business Owner
 Too many user stores and account admin requests Unsafe sync scripts 	 Redundant code in each app Rework code too often 	 Too many passwords Long waits for access to apps, resources 	 Too many orphaned accounts Limited auditing ability 	 Too expensive to reach new partners, channels Need for control



IAM business drivers

Business Units

Regulatory Compliance

- Gramm-Leach-Bliley Act
- HIPAA
- 21 CFR Part 11
- North American Electric Reliability Council
- Sarbanes-Oxley

Chief Information Security Officer

Risk Management

- Audit management
- Terminations
- Policy-based compliance
- Strong authentication
- Strong audit trail

Business Facilitation

- Customer self-registration
- Portal and personalization
- Outsourcing
- Customer retention



CFO

Cost Containment

- Reduce/avoid staff
 - Security administration
 - Help desk
- Common IAM architecture
- Non-IT services

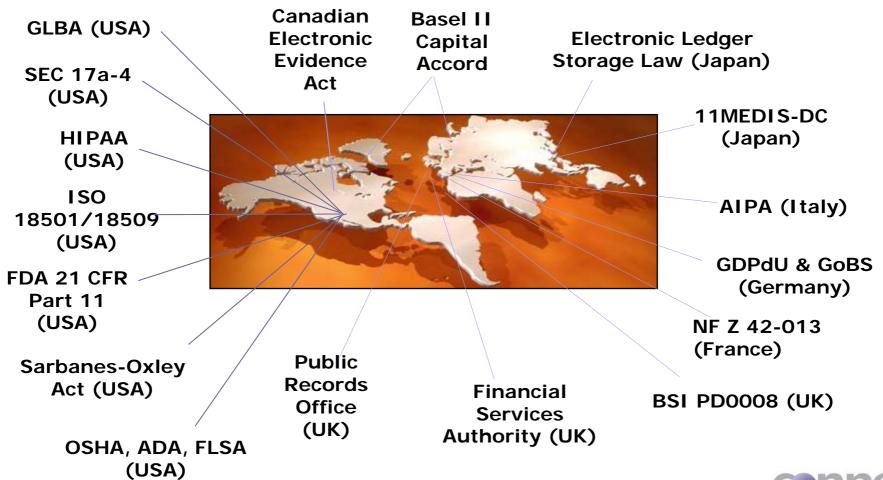
Help Desk Security Administration

Operational Efficiency

- Improved service-level agreement (less than 24 hours)
- Productivity savings
- User convenience
- Security administration reporting



compliance impacts



key Sarbanes-Oxley sections

<u>Section 302</u> – Officers of the company must make representations related to the disclosure of controls, procedures, internal controls and assurance from fraud.

<u>Section 404</u> – Provide an annual assessment as to the effectiveness of internal controls in financial reporting and obtain an attestation from external auditors that the controls are effective.

<u>Section 409</u> - Disclose to the public on a "rapid and current basis" material changes to the firm's financial condition.

Section 802 - Ensure authentic, immutable records and retention

<u>Section 906</u> – Ensure that the 10-K's, 10-Q's, annual reports as well as periodic reports containing financial information complies with SOX, represented an accurate representation of the firm's financial condition.



user management

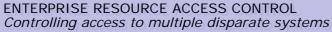












PROVISIONING EMPLOYEES

Rapidly granting employee access to resources required to be productive

MANAGING EXTERNAL USERS

Knowing who to grant access privileges to and when to revoke them

POLICY ENFORCEMENT

Instantly and automatically enforcing new and changing business policies

HELP DESK COSTS

Reducing IT costs associated with user accounts and passwords

RECONCILATION

Finding and removing orphan accounts; preventing them from reoccurring

ACCESS REVOCATION

Instantly and automatically revoking access privileges for unauthorized users



